

Buenavistatwp

From: "RICK GLADWELL" <trackbuilders@verizon.net>
To: <bvt99chuck@aol.com>
Sent: Saturday, June 02, 2007 6:25 AM
Attach: Buena Vista Township -3 - ties.doc
Subject: Re: Rail and Tie Quotes

Well mayor since the ties haven't been bid out yet, and according to your email you just can purchase direct, my new price for the ties is attached to this email. I will load, transport, and unload at Richland for \$17,000.00. This is a savings of over \$4,000.00 to the township.

----- Original Message -----

From: bvt99chuck@aol.com
To: trackbuilders@verizon.net ; david@snsce.com ; acmacrie@verizon.net ; buenavst-admin@comcast.net ; buenavst-mayor@comcast.net ; peter@vinelandproduce.com ; suebarber9053@comcast.net ; TeresaAKelly@comcast.net ; jorivera@access4less.net ; mhsjd@aol.com
Sent: Friday, June 01, 2007 4:08 PM
Subject: Re: Rail and Tie Quotes

Hello Rick,

I'm sorry you are disappointed. A quote is a quote and we are still required to seek other quotes. We sent requests to four vendors. If we could just purchase directly from you we would not need to receive quotes. The only advantage of the quote under \$21,000 is that a formal RFP was not needed requiring security, more forms and support documentation.

I have always spoken to you in good faith and with good intentions. I cannot control the outcome of a bid or share pricing information other than the basic perimeters of the bid or quotation. All quotes were opened at the same time and place by our Administrator Ron Trebing. No comments or advice given by me should lead you to believe that we would not expect your BEST price under any circumstances.

I wrote you earlier today with the details because it is both Public Information and that I owed you the courtesy of you knowing the outcome and details. The letter seeking "Quotes" from the Township is quite clear that quotes were being sought.

Sincerely,
 Mayor Chuck Chiarello
 Buena Vista Township

-----Original Message-----

From: RICK GLADWELL
To: bvt99chuck@aol.com
Sent: Fri, 1 Jun 2007 2:29 pm
Subject: Re: Rail and Tie Quotes

Mayor Chuck,

I submitted my quote based on the information you gave to me that I should just send in the previous quote I had submitted. You didn't tell, or advise me you were going to competitively bid out the rail take up. You stated that I should submit my bids under \$21,000.00 so you could avoid the red tape and award the work. This way you could go forward with the project. Apparently, I shouldn't have taken your advise, I should have either bid it very competitively or not bid it at all. It almost sounds as if Railroad Resources & Recovery was set up to win this quote; you telling me not to change my previous quote and not telling me you had invited new contractors to bid the project. It appears the playing field got a little uneven at some point. I guess you just need to hope some contractor will build your siding for the amount of money you have to spend. As I recall, I was about \$129,000.00 lower than the next bidder. Good luck getting someone to build it as good as Track Builders would have for the price you need.

Rick